

Organised By



The Oil Technologists'
Association Of India
Western Zone

FATS & OILS INTERNATIONAL CONFERENCE - EXHIBITION

Event Partner



6 - 8 MARCH, 2025 | JW MARRIOTT SAHAR, MUMBAI

TECHNOLOGICAL INNOVATIONS, EFFICIENCY &
VALUE ADDITION FOLLOWING
PRINCIPLES OF GREEN CHEMISTRY!!

ORGANIZED BY
DEPARTMENT OF OILS, OLEOCHEMICALS AND SURFACTANTS TECHNOLOGY,
INSTITUTE OF CHEMICAL TECHNOLOGY, MUMBAI &
THE OIL TECHNOLOGISTS' ASSOCIATION OF INDIA, WESTERN ZONE

INDUSTRY PROSPECTUS



WELCOME MESSAGE

Dear Friends,

The **Oil Technologists Association of India (OTAI) – Western Zone** has organized technological conferences and seminars for decades, consistently aiding research scholars, technology providers, and industry professionals in enhancing their skills.

To better serve the Fats & Oils Industry, OTAI – WZ launched the "**FATS & OILS INTERNATIONAL CONFERENCE – EXHIBITION (FOIC)**" in 2019, with events planned every two years. FOIC 2019 was a success, although FOIC 2021 was canceled due to the COVID-19 pandemic. OTAI – WZ returned with FOIC 2023, which exceeded expectations.

FOIC always selects themes relevant to the industry's global context, making it a significant and beneficial event for participants worldwide.

The upcoming **FOIC 2025, scheduled for 6th – 8th March 2025 at JW Marriott, Sahar, Mumbai**, will focus on "**Technological Innovations, Efficiency & Value Addition Following Principles of Green Chemistry.**"

This theme emphasizes value addition in Fats & Oils processing, from seed to oil, protein, and byproducts. Given the industry's thin margins, it's essential to maximize value from all products, whether for human or animal consumption, oleo-chemicals, or biodiesel feedstock. Energy efficiency is also crucial, as it improves process economics and supports environmental sustainability.

Emerging biotech techniques, such as enzyme usage, are set to revolutionize oil processing and byproduct production.

Food safety is another key focus, particularly minimizing undesirable products during processing and the role of packaging materials.

The event will also highlight the latest analytical instruments for quality control and the importance of process automation through PLC/DCS systems for precise control.

FOIC 2025 will be an invaluable event, providing a platform for global industry leaders to discuss and interact through presentations and deliberations.

We look forward to welcoming you to FOIC 2025.

Prof. R. D. Kulkarni
President, OTAI-WZ
Hon. Vice Chancellor,
University of Mumbai,
Mumbai

Prof. Amit P. Pratap
Hon. Secretary, OTAI-WZ
Head, Dept. Oils, Oleochemicals and
Surfactants Technology,
Institute of Chemical Technology, Mumbai

Mr. D. V. Chame
Conference Chairman
CMD,DVC Process Technologists,
Pune

Mr. Satish Khadke
Conference Convener
Director,
Sharplex Filters (India) Pvt. Ltd.

ABOUT OTAI

OIL TECHNOLOGISTS' ASSOCIATION OF INDIA EIGHT DECADES OF JOURNEY WITH PASSION

Founded in 1943 and registered in 1945 under the Societies Registration Act, the **Oil Technologists' Association of India (OTAI)** is headquartered at HBTI, Kanpur, with five zones - Central, Eastern, Northern, Southern, and Western—having zonal offices in Kanpur, Kolkata, Delhi, Hyderabad, and Mumbai to coordinate national and international activities.

OTAI is a collective of Technologists, Academia, Researchers, Scientists, Analytical service providers, Industrialists, Plant and Technology suppliers, Policy makers, and students. Since its inception, OTAI has been dedicated to the dissemination of technical knowledge, knowhow, and the latest in products, processes, and technology through symposia, workshops, refresher courses, lectures, short courses, industrial trainings, and exhibitions. OTAI also actively educates and guides consumers to safeguard their interests.

The Association publishes the quarterly "**Journal of Lipid Science and Technology (JLST)**," a scientific journal of international repute for almost seven decades. OTAI is recognized by the Department of Science and Technology, Govt. of India, as a scientific and research organization promoting R&D in Oils, Fats, and Allied Products.

OTAI is a member of key Government Committees that set standards and policies in its field and is represented on national committees like the Development Council for Soaps and Detergents, Bureau of India Standards, and Food Safety and Standards Authority of India. OTAI collaborates with national and international organizations such as CSIR, ICAR, IVPA, SEA in India, and AOCS, JOCS, PORIM, MPOC globally, actively participating in their activities and promoting their events.

Outstanding contributions by member scientists and technologists are recognized annually during the OTAI Annual Convention with prestigious awards.

The Western Zone of OTAI, the largest and most active, has pioneered several national and international events, notably the International Soaps and Detergent Conferences (**ISDC**) and Fats and Oils International Conference (**FOIC**). Launched in 2019, FOIC has become a successful platform for showcasing innovations in vegetable oil processing and allied products, evolving into a business conference.

OTAI extends its best wishes for the success of **FOIC 2025**, organized by the **Western Zone**.

Dr. Rajeev Churi
National President, OTAI

SESSIONS PROPOSED

Engineering "Designer"
Protein from Oilseeds

From Raw Materials to Consumer
Expectations – Farm to Fork

Processing and Sustainability –
Green Technologies & Sustainability

Packing Machines & Packaging Material –
Green/Modern Technology & Use of IOT

Contaminants and Adulteration –
Detection & Elimination Technologies

Fats & Oil Processing for Value Addition –
Cost & Value Optimization

Quality and Consumer Expectations –
Busting the Myths with Bare Facts

Bioscience, Biocatalysis, Biochemistry

Oil Seed Processing, Oil Cake and Milk Fats

PAYMENT DETAILS*

ACCOUNT DETAILS:

Account Name: Oil Technologists' Association of India (Western Zone)

Bank Name: ICICI Bank Ltd.

Branch: 1 & 2, Pal Residency, Bhandarkar Road, Matunga East. Mumbai - 400019

Saving Account No.: 000401132197

IFS Code: ICIC0006237

MICR Code: 400229018

SWIFT Code: ICICINBBNRI

PAN No: AAATO0736F

GSTIN: 27AAATO0736F1ZS

**Only for Sponsorship related payments*

CONFERENCE SECRETARIAT

OTAI WZ - FOIC 2025

C/o Department of Oils, Oleochemicals &

Surfactant Technology,

Institute of Chemical Technology, Nathalal Parekh Marg, Matunga,

Mumbai - 400019 India

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FOR SPONSORSHIP & EXHIBITION OPPORTUNITIES CONTACT

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Website: www.foic.org.in | Email us at: trade@foic.org.in

SPONSORSHIP PLAN

EVENT SPONSOR

Cost per Opportunity: ₹ 20,00,000*

Inclusions: Grand Stall (6*2), Branding at Entrance/ Stage/ Communications, 10 Delegates, Two Full Page Advertisements, 5 Hotel Rooms

SOLD OUT

PLATINUM SPONSOR

Cost per Opportunity: ₹ 15,00,000*

Inclusions: Grand Stall (6*2), Branding at Entrance/ Stage/ Communications, 8 Delegates, Two Full Page Advertisements, 4 Hotel Rooms

SOLD OUT

DIAMOND SPONSOR

Cost per Opportunity: ₹ 12,50,000*

Inclusions: Grand Stall (4*2), Branding at Entrance/ Stage/ Communications, 6 Delegates, One Full Page Advertisement, 3 Hotel Rooms

GOLD SPONSOR

Cost per Opportunity: ₹ 7,50,000*

Inclusions: Stall (3*3), Branding at Entrance/ Stage/ Communications, 4 Delegates, One Full Page Advertisement, 2 Hotel Rooms

SILVER SPONSOR

Cost per Opportunity: ₹ 5,00,000*

Inclusions: Small Stall (2*2), Branding at Entrance/ Stage/ Communications, 2 Delegates, One Full Page Advertisement, 1 Hotel Room

BRONZE SPONSOR

Cost per Opportunity: ₹ 4,00,000*

Inclusions: Small Stall (2*2), Branding at Entrance/ Stage/ Communications, 2 Delegates, One Full Page Advertisement, 1 Hotel Room

**All prices are excluding GST*

SPONSORSHIP PLAN

DELEGATE KIT

Cost per Opportunity: ₹ 9,00,000*

Inclusions: Stall (4*2), Skit Insert of 4 pages, Branding at Entrance & Delegate Kit/ Stage/ Communications, 2 Delegates, One Full Page Advertisement, 1 Hotel Room

SOLD OUT

INAUGURAL FUNCTION/ GALA DINNER SPONSOR

Cost per Opportunity: ₹ 7,50,000*

Inclusions: Stall (3*3), Branding at Dinner Venue, Entrance, & Counters/ Stage/ Communications, 2 Delegates, One Full Page Advertisement, 1 Hotel Room

DINNER SPONSORSHIP

Cost per Opportunity: ₹ 5,00,000*

Inclusions: Stall (2*2), Branding at Dinner Venue, Entrance, & Counters/ Stage/ Communications, 2 Delegates, One Full Page Advertisement, 1 Hotel Room

LUNCH SPONSORSHIP

Cost per Opportunity: ₹ 3,50,000*

Inclusions: Stall (2*2), Branding at Lunch Venue, Entrance, & Counters/ Stage/ Communications, 2 Delegates, One Full Page Advertisement

HIGH TEA SPONSORSHIP

Cost per Opportunity: ₹ 3,00,000*

Inclusions: Small Stall (2*2), Branding at High Tea Venue, Entrance & Counters/ Stage/ Communications, 2 Delegates, One Full Page Advertisement

ENTERTAINMENT PROGRAM SPONSORSHIP

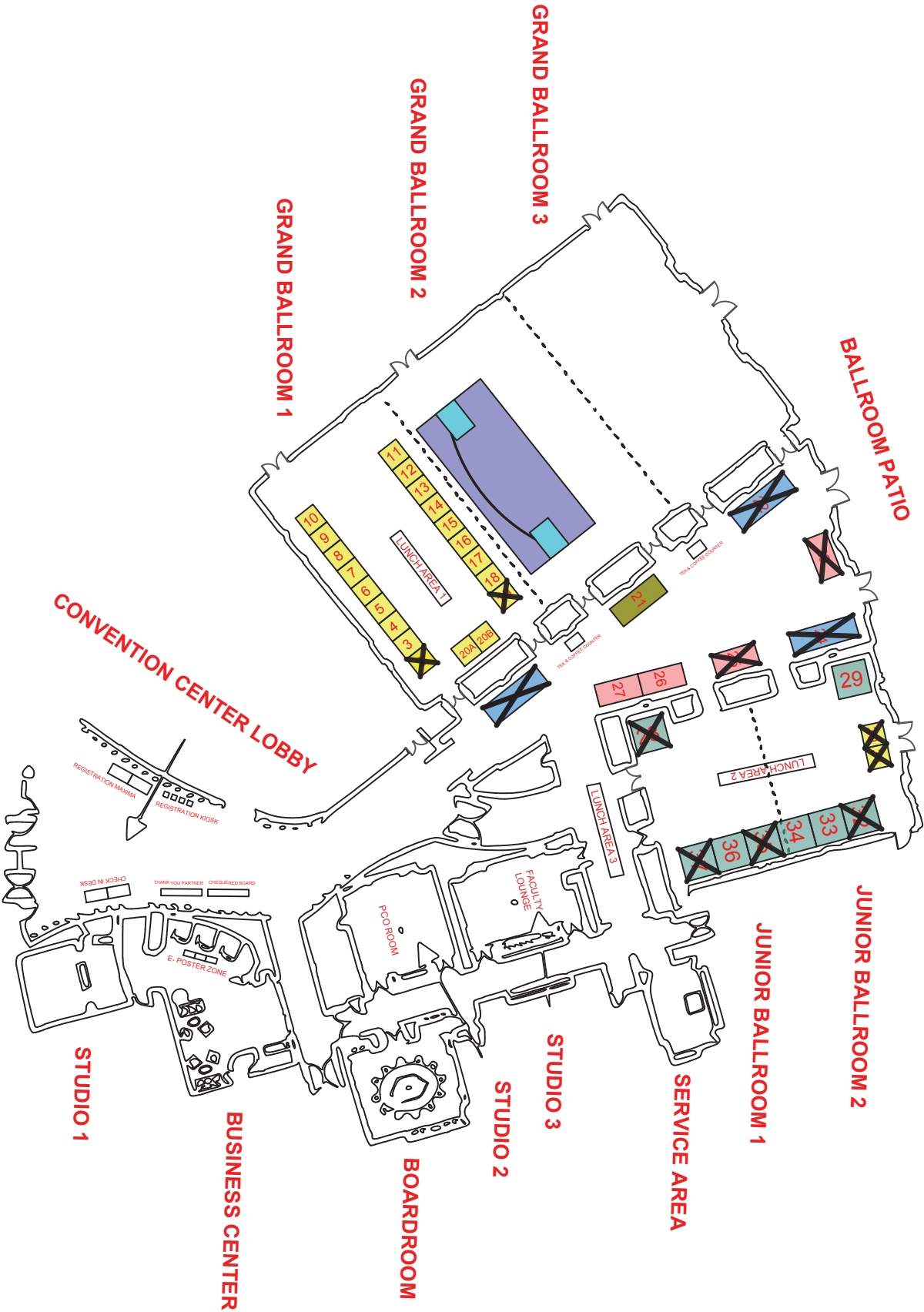
Cost per Opportunity: ₹ 3,00,000*

Inclusions: Small Stall (2*2), Branding at High Tea Venue, Entrance & Counters/ Stage/ Communications, 2 Delegates, One Full Page Advertisement

**All prices are excluding GST*

EXHIBITION AREA LAYOUT

J W MARRIOTT SAHAR CONVENTION CENTER



BRANDING OPPORTUNITIES

ADVERTISEMENT - SOUVENIR BOOK	INR (Excluding GST)
Front Inside	₹ 40,000
Back Inside	₹ 35,000
Side-by-side 2 pages	₹ 35,000
Full page	₹ 20,000
Half page	₹ 10,000

STALL SIZE & TYPE	INR (Excluding GST)
3m x 3m - Pre-fabricated SOLD OUT	₹ 2,75,000
2m x 2m - Pre-fabricated	₹ 2,25,000

FOR SPONSORSHIP & EXHIBITION OPPORTUNITIES CONTACT

Shekhar Surve : +91 98200 33302 | D.V. Chame : +91 94220 85888 | Email us at: trade@foic.org.in

REGISTRATION FEES

• NATIONAL REGISTRATION FEE (Excluding GST)

CATEGORY	EARLY BIRD till 31-10-2024	1 st SLAB 01-11-2024 to 31-12-2024	2 nd SLAB 01-01-2025 to 31-01-2025	SPOT REGISTRATION 01-02-2025 onwards
OTAI Member <i>(Non-Residential)</i>	₹ 11,200	₹ 12,800	₹ 14,400	₹ 16,000
Non OTAI Member <i>(Non-Residential)</i>	₹ 13,300	₹ 15,200	₹ 17,100	₹ 19,000
Student OTAI Member <i>(Non-Residential)</i>	₹ 5,600	₹ 6,400	₹ 7,200	₹ 8,000
OTAI Member Residential <i>(Single Occupancy)</i>	₹ 37,200	₹ 38,800	₹ 40,400	₹ 42,000
Non Member Residential <i>(Single Occupancy)</i>	₹ 39,300	₹ 41,200	₹ 43,100	₹ 45,000
OTAI Member Residential <i>(Twin Sharing)</i>	₹ 25,200	₹ 26,800	₹ 28,400	₹ 30,000
Non Member Residential <i>(Twin Sharing)</i>	₹ 27,300	₹ 29,200	₹ 31,100	₹ 33,000

• INTERNATIONAL REGISTRATION FEE

CATEGORY	EARLY BIRD till 31-10-2024	1 st SLAB 01-11-2024 to 31-12-2024	2 nd SLAB 01-01-2025 to 31-01-2025	SPOT REGISTRATION 01-02-2025 onwards
OTAI Member <i>(Non-Residential)</i>	\$ 150	\$ 175	\$ 200	\$ 225
Non OTAI Member <i>(Non-Residential)</i>	\$ 175	\$ 200	\$ 225	\$ 250
Student OTAI Member <i>(Non-Residential)</i>	\$ 70	\$ 80	\$ 90	\$ 100
OTAI Member Residential <i>(Single Occupancy)</i>	\$ 475	\$ 500	\$ 525	\$ 550
Non Member Residential <i>(Single Occupancy)</i>	\$ 500	\$ 525	\$ 550	\$ 600
OTAI Member Residential <i>(Twin Sharing)</i>	\$ 325	\$ 350	\$ 375	\$ 400
Non Member Residential <i>(Twin Sharing)</i>	\$ 350	\$ 375	\$ 400	\$ 425



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INAUGURAL GALA DINNER SPONSOR



EXHIBITORS



OUR PARTNERS - 2019

EVENT PARTNER



OTHER SPONSORS





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